HARRISON GROUP INC.

INSURANCE SEARCH EXPERTS



CONTINGENT SEARCH

ENGAGED SEARCH



INTERIM STAFFING

WHERE WE WORK

We're experts in the field and well-connected to a diverse talent pool. We provide companies with progressive talent strategies that set them up for long-term success.

INDUSTRIES

- Life
- Insurtech
- Annuities
- Retirement
- Mutual Funds

LEVEL

- C-Suite
- Executive
- Management
- Production



FUNCTIONS

- Underwriting
- Operations
- Sales & Distribution
- Marketing & Communications
- Product Development
- Legal & Compliance
- Data & Analytics
- Human Resources

EXPERIENCE

20 years dedicated specifically to the Insurance space

HARRISON GROUP INC.

COMPETITIVE INTELLEGENCE

Our team has real-time industry insights on trends happening in the market

SEARCH PROS

45 years of successful search experience

UNMATCHED EXPERTISE

Understanding the nuances of the industry has led to over 2500 placements in the last 2 decades

DEEPLY ROOTED RELATIONSHIPS

Our team has built vast networks across Insurance, Brokers, and Fintech, resulting in an 80% repeat client rate

OUR SEARCH PROCESS

The Harrison Group's full-service recruitment process is a comprehensive series of events from establishing the client partnership, through the spectrum of talent acquisition, logistics, and final on-boarding of successful hires. Throughout the Harrison Group talent acquisition process, clients can expect the following:

HARRISON GROUP INC

Needs	Target Mark	et Messagi	ng & Recruiting	, Candie	
Analysis	Identificatio	on Deployr	nent Outreach	Qualific	
discussions a developmen there, we colla the talent and	aborate on defining co	son Group leads the clie llaborative process to g vnload of the company s andidate expectations. hessaging and branding opportunity to the ca	story, opportunity, and HGI then assembles g to take the client's		
Candidate Interview	Identification of Final Candidates	Candidate References	Offer Process	Candidate Start Date	
0		0		•	
interview lo audio/vio candidate	Group manages candidate and ogistics, including document ex deo calls, and in-person meeting as that will be both excluded fro ressed through additional stage	change, gs for m and	manages ca negotiatio	Harrison Group consults on and manages candidate and client negotiations leading to an accepted offer and successful hire.	
				G	

lidate ication Candidate Presentation Feedback & Collaboration

Harrison Group presents qualified candidates and calibrates talent acquisition process with the client.

Follow-Up

Harrison Group maintains contact with both the client and hire(s) for a minimum of one year to ensure the onboarding process is successful.



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OUR TEAM



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in





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WADE MORRIS 319-286-4731 in wmorris@harrisongrp.com

SUPPORT TEAM Our Support team is an integral part of our Financial Services team. They are responsible for building our database, ensuring our recruiters have access to top talent, and the most exciting opportunities available in the market. They also handle the behind-the-scenes operations that allow our recruiters to focus on building strong relationships with clients and candidates.



TYLER TURNER Manager of Data Strategy



THERESA JONES Director of Operations





ALEX MILNE Research and Marketing Specialist

LEADERSHIP

Michael Brown is a devoted, pragmatic leader and has been with the Harrison Group since 2001. After more than a decade of building and running a highly successful financial services practice, he transitioned into the role of President in 2014. In 2015, Michael became the Owner and President after purchasing the business.

Under his leadership as Owner and President, HGI has been ranked among the top 10 offices in the MRINetwork. The continued growth and success of HGI is a direct result of Michael's ability to connect with, develop, and motivate the team he has built around him.



